Unit 10 Terms

Iceberg

Conscious

Preconscious

Unconscious

Id

Ego

Superego

Psychosexual Stages

Oral (<18mo)

Anal (18-36 mo) ~~ Anal “Retentive” or “Expulsive”

Phallic (3-6 years)

Latent (6-puberty)

Genital (puberty on)

Defense Mechanisms

Repression

Regression

Reaction Formation

Projection

Rationalization

Displacement

Sublimation

Denial

Importance of Childhood

Collective Unconscious

Psychoanalytic Theory Post-Freud

Projective Tests

Thematic Apperception Test

Rorschach Inkblot Test

Free Association

Oedipus Complex

Electra Complex

Neofreudian

Jung – Collective Unconscious

Horney – Feminist Rejection / Helplessness

Adler – Inferiority Complex

Carl Rogers

Criticism of psychoanalytic psychology

Humanistic Psychology

Abraham Maslow

Self-Actualization

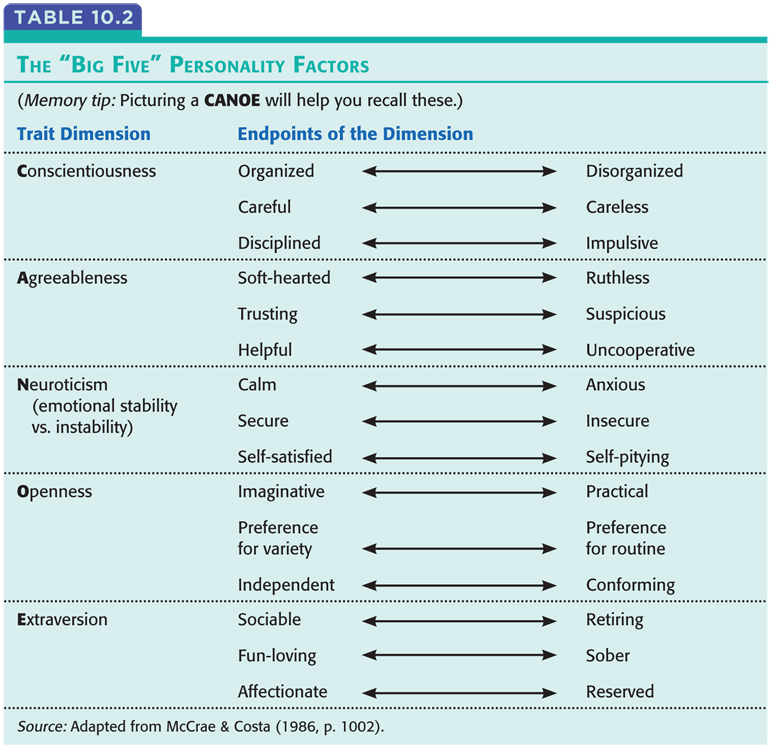
Unconditional Positive Regard

Self-Concept

Humanistic psychology criticism

* Subjective
* Individualism
* Naïve

Traits

Factor Analysis

Personality Inventory

Minnesota Multiphasic Personality Inventory

(MMPI)

“The Big Five” (CANOE) 🡪

Social-Cognitive Perspective

Reciprocal Determinism

1. Different people choose different environments

2. Personalities shape how we react to events

3. Personalities create the situations to which we react

Locus of Control (Internal vs. External)

Self

Possible Self

Spotlight Effect

Self-Esteem

Self-Serving Bias (Lake Wobegon Effect)

Individualism vs Collectivism