Unit 10 Terms

Iceberg

Conscious

Preconscious

Unconscious

Id

Ego

Superego

Psychosexual Stages

 Oral (<18mo)

 Anal (18-36 mo) ~~ Anal “Retentive” or “Expulsive”

 Phallic (3-6 years)

 Latent (6-puberty)

 Genital (puberty on)

Defense Mechanisms

 Repression

 Regression

 Reaction Formation

 Projection

 Rationalization

 Displacement

 Sublimation

 Denial

Importance of Childhood

Collective Unconscious

Psychoanalytic Theory Post-Freud

Projective Tests

 Thematic Apperception Test

 Rorschach Inkblot Test

Free Association

Oedipus Complex

Electra Complex

Neofreudian

Jung – Collective Unconscious

Horney – Feminist Rejection / Helplessness

Adler – Inferiority Complex

Carl Rogers

Criticism of psychoanalytic psychology

Humanistic Psychology

Abraham Maslow

 Self-Actualization

 Unconditional Positive Regard

 Self-Concept

Humanistic psychology criticism

* Subjective
* Individualism
* Naïve

Traits

Factor Analysis

Personality Inventory

Minnesota Multiphasic Personality Inventory

(MMPI)

“The Big Five” (CANOE) 🡪

Social-Cognitive Perspective

Reciprocal Determinism

1. Different people choose different environments

2. Personalities shape how we react to events

3. Personalities create the situations to which we react

Locus of Control (Internal vs. External)

Self

 Possible Self

Spotlight Effect

Self-Esteem

Self-Serving Bias (Lake Wobegon Effect)

Individualism vs Collectivism